

Quick Reference to San Antonio Export Outreach Team

FedEx	Free Trade Alliance San Antonio	Frost Bank	International Trade Center
<p>FedEx provides international transport services (export, import, air, and ocean) to over 220 countries worldwide. For more information about international services available to assist small business exporters/importers go to FedEx website at http://www.fedex.com/us or contact Rick Rayne, Senior International Sales Executive at 1-800-448-9961, ext. 8126, e-mail: rrwayne@fedex.com.</p>	<p>The Free Trade Alliance San Antonio is an international economic development organization focused on assisting our region benefit from the global market and in assisting foreign companies benefit from the strength of the NAFTA region. We are a membership organization, made up of community partners and business leaders. Our programs are designed to involve our membership so that we can develop our strategies with your business in mind, while providing global networking opportunities that benefit your business and career. Together we address long and short term business issues which foster greater opportunities for bilateral trade and investment. We offer outbound/inbound trade missions to Mexico and one-on-one consulting. Website: http://www.freetradealliance.org or contact Carlos Jarquin, VP for Foreign Investment at 210-220-1218, e-mail: cjarquin@freetradealliance.org.</p>	<p>Everyone is significant, and at Frost Bank, we treat them that way. Frost has served their customers well since 1868. Because Texas is the nation's leading export state, Texas businesses need a knowledgeable banking partner that is well equipped to support their international business activities. Frost Global Trade Services understands that international business can be complicated and risky, so we support your international efforts by offering a variety of services, including Foreign Exchange, International Letters of Credit, and financing. Frost Bank is an SBA Preferred Lender and also, and Export-Import Bank of the U.S. Delegated Authority Lender. For more information regarding any of Frost Bank's Global Trade Services, please contact Mark Brell, Senior Vice President at 210-220-5915, e-mail: MBrell@frostbank.com, or visit website at http://www.frostbank.com.</p>	<p>The International Trade Center at UTSA is an SBA resource partner. The Center is the largest and most successful trade assistance organization in the state of Texas. We are a specialty Small Business Development Center, and part of the South-West Texas Border SBDC Network housed at and part of the UTSA Institute for Economic Development. All our services are free, customized, and 100% confidential. We help small and medium-size companies become globally competitive by providing: (1) One-on-One Trade Consulting, (2) Customized Market Research, and (3) Cutting-Edge Trade Training. Website: http://texastrade.org/ or contact Berenice Carmona, Sr. International Trade Consultant at 210-458-2470, e-mail: berenice.carmona@utsa.edu.</p>
Minority Business Development Agency (MBDA) Business Center	San Antonio U.S. Commercial Service	San Antonio Chamber of Commerce	Small Business Administration (SBA)
<p>The Minority Business Development Agency (MBDA) Business Center in San Antonio, Texas is staffed by business specialists who help minority businesses access markets and capital. The center is funded by MBDA, an agency within the U.S. Department of Commerce. The MBDA Business Center promotes the minority business communities' growth and global competitiveness, making them better equipped to create and retain jobs, impact local economies and compete successfully in domestic and global marketplaces. Website: http://sanantoniombdacenter.com/. For assistance contact Orestes Hubbard, Director, MBDA Business Center at 210-458-2488, e-mail: ohubbard@sanantoniombdacenter.com.</p>	<p>The U.S. Commercial Service of the U.S. Department of Commerce is a federal government agency dedicated to helping small-to-medium sized companies develop international markets. Our experienced staff of International Trade Specialists will help you identify and evaluate international partners, navigate international documentation challenges, create market entry strategies, and other export related guidance. The U.S. Export Assistance Center is part of an international network of global professionals. We have 165 offices in 82 countries throughout the world. Website: http://export.gov/texas/sanantonio/. For more information on how we can help your company succeed in the global marketplace, please contact Oscar Magaña, International Trade Specialist at 210-472-4020, e-mail: Oscar.Magana@trade.gov.</p>	<p>Since 1894, the San Antonio Chamber has served businesses by helping to create a business-friendly environment, promoting local business and providing events and tools for new businesses relocating to San Antonio. The San Antonio Chamber will promote and locate resources for your business and provide economic information, industry studies and San Antonio demographics. The San Antonio Chamber has joined the SBA San Antonio Export Outreach Team to connect new and existing small business exporters with a working group of international trade experts for export assistance. We are an association of almost 1,750 members and growing. For more information on the services that our Chamber provides to its members and how to become a member go to our website at http://www.sachamber.org. For assistance contact Will Garrett, Vice President, Economic Development at 210-229-2163 or e-mail: wgarrett@sachamber.org.</p>	<p>SBA was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. Through an extensive network of field offices and partnerships with public and private organizations, SBA delivers its services to people throughout the United States, Puerto Rico, the U. S. Virgin Islands and Guam. The SBA helps Americans start, build and grow businesses and for those eligible small businesses that want to begin exporting or expand into new markets, SBA offers financial assistance through three export loan programs to meet their business needs. For information on export loan programs and services for small businesses or to find local counseling and technical assistance resource partners contact Aixa Leath, Lender Relations Specialist/San Antonio District International Trade Officer at 210-403-5920, e-mail: aixa.leath@sba.gov or visit our national SBA website at http://www.sba.gov; to find events/ workshops scheduled in your area go to our local SBA website at http://www.sba.gov/tx/sanantonio.</p>